





## Current Funding Environment Grants Equity Subsidized housing programs nearly non-existent Current subsidy programs ending No longer rent-geared-to-income New projects target low-end-of-market rents

# Ways Municipalities Can Contribute 1. Reduce/Waive Municipal Fees Fees to obtain permits for planningrelated and other municipal services add significant cost to a project MAKOLA DEVELOPMENT SERVICES

## Ways Municipalities Can Contribute 2. Development Cost Charges Monies municipalities/regional districts can collect - Roads - Drains - Sanitary - School District - Sewer - Water

## Ways Municipalities Can Contribute

- Affordable housing funds/amenity funds
  - Funds from dedicated ongoing revenue
  - Funds from for-profit development; density bonusing



## Ways Municipalities Can Contribute

**Property Tax Exemption** 

Temporary reduction or elimination of property taxes





## Ways Municipalities Can Contribute

- Expedite permits/approvals
  - Clear requirements
  - Shorter review timelines

One approval =

👚 streamlined process 👤 duplication







## Ways Municipalities Can Contribute 6. Staff champion Response One stop contact rate Issues

## Ways Municipalities Can Contribute

- **Land Donation** 
  - Leverage provincial & federal government
  - Get projects "off the ground"
  - Viable & sustainable operations



## Ways Municipalities Can Contribute

- Reduce/waive municipal fees
- Reduce/waive development cost charges
- Create housing/amenity funds
- Property tax exemption
- Expedite permits/approvals 5.
- 6. Staff champion
- Land donation



## Examples of Municipality Support

**Large** and **small** municipalities have partnered with us:

Nanaimo, BC (2011 Census = 83,810) Langford, BC (2011 Census = 29,228) Saanich, BC (2011 Census = 15,936) Sooke, BC (2011 Census = 11,435)



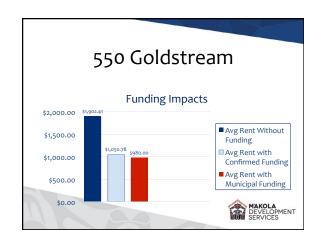
## 550 Goldstream - Multi-Family Housing - Mixed-use (ground floor office) - Langford, BC - 36 Units - \$13M

## 550 Goldstream

### City of Langford

- DCC's →residential: \$193,600
- DCC's →office space: \$70,000
- Affordable Housing Fund: \$200,000
- Property tax exemption: approx. \$77,750.64





## Rosalie's Village

- "Supportive"Housing
- Saanich, BC
- 42 Units
- \$12.8M



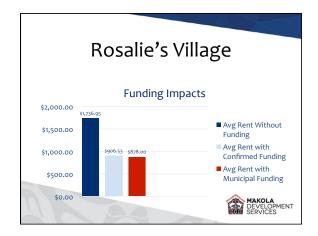


## Rosalie's Village

## District of Saanich

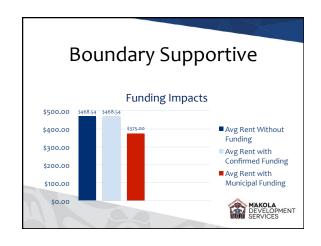
- Affordable Housing Trust Fund: \$172,000
- Property Tax Exemption: approx. \$82,364.53
- Expedite permits/approvals



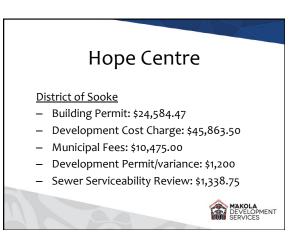


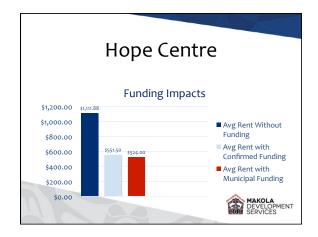


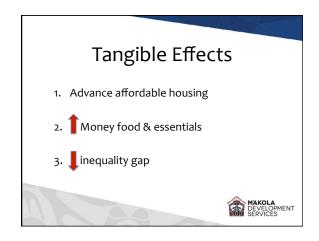
## Boundary Supportive City of Nanaimo Development Cost Charge: \$299,998 Donated land: \$432,000 Pay \$10.00 per year Property tax exemption: approx. \$82,831.25



# Hope Centre - Mixed-Use (office, thrift store, housing) - Sooke, BC - 25 Units - \$6M

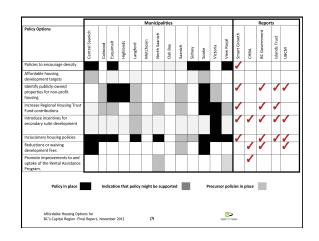












Policy	Municipalities Undertaken	Municipalities Considering
Encouraging smaller units	Central Saanich, Esquimalt, Langford, Saanich, Sidney, Sooke and Victoria	Highlands, Metchosin
Reduced set-backs, narrow lot sizes	Central Saanich, Langford, Saanich, Sidney, Sooke and Victoria	
Reduced parking requirements	Central Saanich, Esquimalt, Langford, Saanich, Sooke and Victoria	Sidney
Exemptions from parking requirements	Central Saanich, Saanich, Sooke and Victoria	Sidney
Reduced road allowance	Langford, Saanich, Sooke and Victoria	Highlands
Allowing infill	Central Saanich, Esquimalt, Langford, Saanich, Sidney, and Victoria	Highlands, Sooke